

SPARROW NEXUS CONSULTING

Procurement, Engineered for Advantage.

A boutique procurement and supply chain advisory firm helping manufacturing, pharma, technology and industrial enterprises turn sourcing into a source of competitive advantage.

WHO WE ARE

Built by procurement leaders, for procurement leaders

Sparrow Nexus Consulting was founded by former category and supply chain leaders who spent their careers on the client side of procurement — running category budgets, negotiating the deals, and living with the consequences of both good and bad sourcing decisions long after the ink dried.

That experience shaped a deliberate choice to stay boutique. Every engagement is led by someone who has personally run a sourcing event, built a category strategy, or negotiated a contract under real commercial pressure.

WHAT WE DO

Four practice areas. ■ Thirty specialist services.

Our work spans four connected practice areas, each addressing a different layer of how procurement creates or erodes value:

- Strategic — category strategy, sourcing architecture and governance frameworks.
- Operations — cost optimisation, process transformation and automation.
- Advisory — assessments, transformation retainers and interim leadership.
- Training & Development — capability-building for in-house procurement teams.

OUR METHOD

Diagnose. Architect. ■ Execute. Institutionalise.

The framework doesn't change from engagement to engagement. What we design inside it always does — built around your categories, your risk profile and your people, never a repackaged template.

- Diagnose — understand how spend and decisions actually move through your organisation.
- Architect — design a strategy specific to your business, not a generic playbook.
- Execute — work alongside your team, in the room for negotiations and decisions.
- Institutionalise — leave your team able to run what we built, without us.

GET IN TOUCH

Let's start the conversation.

A first conversation costs nothing and commits you to nothing. Reach out to book a thirty-minute consultation with our advisory team.

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